

Note: The below sample documented is intended for references purposes only. Data and metrics provided are fictional. Data presented should be that which best portrays your organization to the Robert W. Campbell Award Panel of Reviewers and may differ from the metrics utilized in this sample.

2010 ROBERT W. CAMPBELL AWARD DATA SNAPSHOT - THE ABC COMPANY

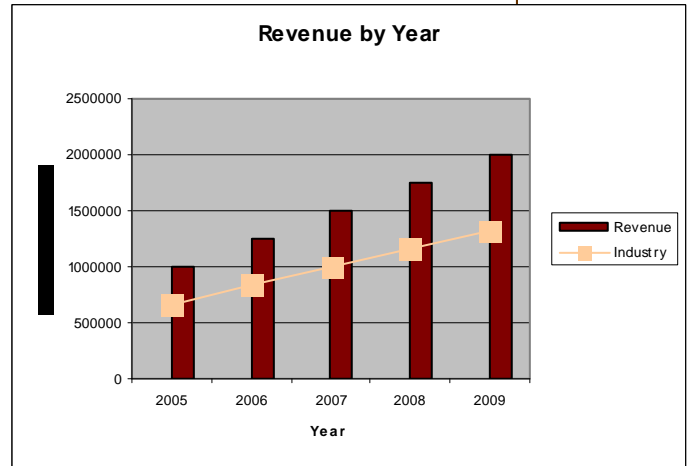
SECTION I: FINANCIAL DATA

REVENUE DATA

2005: \$1,000,000
 2006: \$1,250,000
 2007: \$1,500,000
 2008: \$1,750,000
 2009: \$2,000,000

TRENDS AND INDUSTRY COMPARISON

- Average increase of 18.75% per year over the last five years.
- Exceeded the overall XYZ Industry trend by approximately 50% over the past five years.



REFERENCES IN NARRATIVE / APPENDICES

This information is mentioned in support of discussion found on Pages 5-8 of the Narrative Submittal and in Appendices B, C, D, and H.

SECTION II: LEADING AND LAGGING EHS INDICATORS

OSHA RECORDABLE INCIDENT RATE

Number of recordable injuries per 200,000 hours worked

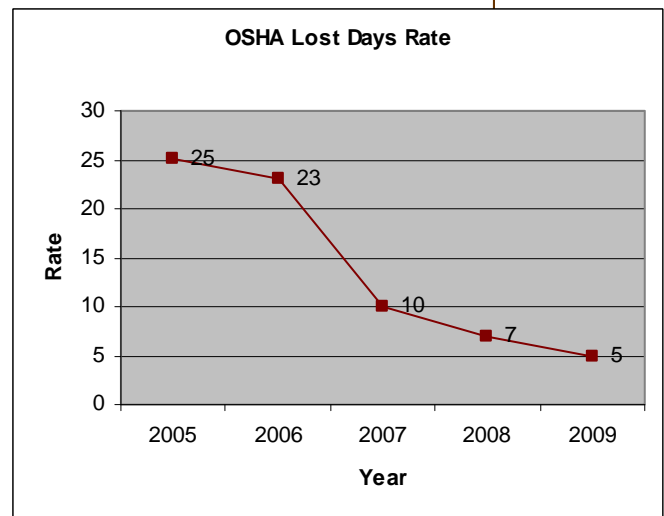
2005: 3.7
 2006: 2.4
 2007: 1.1
 2008: 0.7
 2009: 0.4

MEAN TIME TO ADDRESS NEAR-MISS REPORT

Mean number of hours between near-miss report and investigation

2007: 10.8
 2008: 7.9
 2009: 6.6

*Note: this metric was introduced in Fiscal Year 2007. 3 years of data are provided.



REFERENCES IN NARRATIVE / APPENDICES

This information is mentioned in support of discussion found on Pages 17-22 of the Narrative Submittal and in Appendices J, K, L, M, and N.